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"Bilateral Business Opportunities Tamilnadu, India and Qatar"

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Emerging Opportunities

India is poised for 7.5% growth. Govt. of India has relaxed the laws of FDI in to India and also the Sectoral caps for foreign investments. Most of the attractive sectors in which Qatar may evince interest in investing and do business are available for 100% FDI with repatriation benefits as applicable. **India has relaxed the norm totally in the manufacture of Defence equipments.** The Govt. of India Schemes Smart Cities, Swatch Bharat, Skill India and Make in India have opened out excellent opportunities for investments and business in Tamilnadu. To name a few:

- 1) Defense Equipments Manufacture. (**Recently announced a Corridor for Defense Equipments Manufacture , a special attraction to Tamilnadu**).
- 2) Automotive
- 3) Green Technology
- 4) Civil Aviation – Airport Projects – 100% and Maintenance and connected jobs – 74%
- 5) Digital Innovation (Only 19% is digitalized and the rest is available – A good scope)
- 6) Energy Sector - Specially Renewable Energy
- 7) Finance & Insurance – 26% to 100% depending on the activity
- 8) Infrastructure – Smart Cities , Roads, Industrial Corridors and Airports
- 9) Power including Nuclear Power
- 10) Life Sciences and Health Care
- 11) Food, Drinks and Logistics , Single Brand Retail – 100% & Multi Brand 51%
- 12) Food Processing – 100% - Automatic route
- 13) Skills and Education – Skill India
- 14) Sports, Sports Goods and Sports wares
- 15) Tourism – India has enduring culture and excellent opportunities are available
- 16) Media and Broad Casting

Emerging Consumers

- 1) Tamilnadu has the largest youth population of 24% out of the total population.
- 2) Rising per capita income
- 3) Change in consumer choices
- 4) Demand for white goods
- 5) Demand for cars, cell phones, leisure items, travel, shopping malls and the choice for brands with affluent brand conscious consumers

Tamilnadu - the Emerging Region - the best destination for Investments.

State Investment Potential Index, a Study – N-SIPI-2016, was conducted by the National Council for Applied Economic Research (NCAER) supported by the Common Wealth Office, British High Commission, India. The study concluded that there cannot be a better time to invest in India and India stands for excellent opportunities. The study was conducted in 29 states of India and a Union Territory. The survey was based on 5 pillars to assess the economic potential and growth. They are

- 1) Labour (Factor Driven)
- 2) Infrastructure (Efficiency Driven)
- 3) Economic Climate (Growth Driven)
- 4) Political Stability & Governance
- 5) Survey based on Response (Perception Driven)

The results showed that the State of Gujarat and the Union Territory of Delhi stand first and second and the state of Tamilnadu in India stood at the 3rd place. The states Gujarat and the Union Territory of Delhi have had investments and they are at the saturation point. Delhi has already become a highly polluted city. Gujarat being a small state, having witnessed unethical expansion of business ventures, the mushroom growth and Delhi which is only a Union Territory, are saturated with investments and business resulting in an unhealthy business environment.

Tamilnadu state which was in the 3rd place, is with much untapped potential for investment, industry and business. It is a larger state with land availability in plenty. Tamilnadu State in India could easily be the best destination for investments and business. The special and extraordinary efforts of the then dynamic Chief Minister (Late), are note worthy. The state recorded remarkable progress in all respects thus creating an excellent climate for industry, business and investments.

- 1) As many as 15 modern industrial parks have been established. Ultra modern facilities are made available in them for a suitable industrial environment. **(Recently announced a Corridor for Defense Equipments Manufacture , a special attraction to Tamilnadu).**
- 2) Industrial Land availability is plenty and acquisition is easier
- 3) Tamilnadu is bestowed with ports and additional ports are planned
- 4) Metro train service introduced at Chennai city connects various pockets of the city, suburbs and the industrial hubs. Highways to connect southern cities in the state are good
- 5) There are 4 airports in the state spread over in all the important cities, commuting by flight or train service is easier
- 6) Water for the industry and for drinking, new projects have been initiated
- 7) Licensing and power connectivity are made easy
- 8) Single window system is made reachable
- 9) Skill training to rural youth is carried on in mass scale throughout the state- skilled work force is available.
- 10) Agriculture is given equal impetus
- 11) Welfare schemes are carried out - Free education with the provision of uniforms, books, cycles and lap tops to students are done by the Govt. without any cost.
- 12) Govt. hospitals are upgraded and Head Quarters hospitals at Chennai are expanded, additional multi specialty hospitals started with advanced medical equipments.

The Global Investor`s Meet conducted on 9th and 10th September 2015 was a silver lining. Fresh investments, FDI, to the tune of 2430 billion INR for 98 projects were agreed upon. Including the investments by single window route- Tamilnadu State recorded a growth of 193.45% in the period May 2011 to March 2016. With all the Regulatory, Environmental and the support of factors and inputs, the State of Tamilnadu should be the choice for fresh investments, industry and business.

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